

KCG Client Signature Research - Sample

Report Level		KCG Client					Competitor Average					Index					
Business Unit		Baseline	Q1	Q2	Q3	Q4	Baseline	Q1	Q2	Q3	Q4	Q0	Q1	Q2	Q3	Q4	
Hosted Virtual Desktops WV	Desktop		15,300	15,100	15,100	15,100	15,590	13,900	14,335	14,335	14,335	KCG Client	100.0	105.1	106.3	106.4	107.3
Virtual Client Computing MS	Desktop	13,000	15,500	15,500	15,500	15,500	15,590	13,900	13,900	13,900	13,900	Competitor Average	106.1	107.7	107.7	104.4	104.9
File Sync and Share WV	Collaboration	12,037	12,037	12,037	12,037	12,037	12,743	12,743	12,743	12,743	12,743						
Enterprise Sync and Share MQ	Collaboration	7,950	7,950	7,950	8,250	8,250	11,130	11,130	11,130	8,100	8,100						
Enterprise Mobile Management WV	Mobility	18,200	18,200	18,200	17,900	17,900	18,900	18,900	18,900	16,900	16,900						
Enterprise Mobile Management MQ	Mobility	13,600	14,880	14,880	14,880	14,880	12,967	12,560	12,560	12,560	12,560						
Enterprise Mobile Management MS	Mobility	17,400	17,400	17,400	17,600	17,600	16,350	16,350	16,350	15,900	15,900						
Hosted Private Cloud WV	Hybrid	10,850	10,850	10,850	10,850	12,500	12,254	12,254	12,254	12,254	12,900						
Public Cloud Platforms WV	Hybrid		14,300	14,300	14,300				13,650	13,650	13,650						
Cloud IaaS MQ	Hybrid	7,220	8,500	8,500	8,500	8,500	11,138	12,700	12,700	12,700	12,700						
DRaaS MQ	Hybrid		15,200	15,200	15,200	15,200		16,500	16,500	16,500	16,500						
X86 Server Virtualization MQ	SDDC	17,300	17,300	17,300	17,300	16,900	11,890	11,890	11,890	11,890	12,300						
Worldwide Hyperconverged Systems MS	SDDC	12,350	12,350	12,350	12,350	12,550	14,915	14,915	14,915	14,915	14,650						
Business Unit level	Totals	Q0	Q1	Q2	Q3	Q3	Q0	Q1	Q2	Q3	Q3						
	Desktop	13,000	15,500	30,600	30,600	30,600	15,590	13,900	28,235	28,235	28,235						
	Collaboration	19,987	19,987	19,987	20,287	20,287	23,873	23,873	23,873	20,843	20,843						
	Mobility	49,200	50,480	50,480	50,380	50,380	48,217	47,810	47,810	45,360	45,360						
	Hybrid	18,070	34,550	48,850	48,850	50,500	23,392	41,454	55,104	55,104	55,750						
	SDDC	29,650	29,650	29,650	29,650	29,450	26,805	26,805	26,805	26,805	26,950						
Grand	Totals	Q0	Q1	Q2	Q3	Q3	Q0	Q1	Q2	Q3	Q3						
		129,907	150,167	179,567	179,767	181,217	137,877	153,842	181,827	176,347	177,138						
	Index	100.0	115.6	138.2	138.4	139.5	106.1	118.4	140.0	135.7	136.4						
Overall	Averages	Q0	Q1	Q2	Q3	Q3	Q0	Q1	Q2	Q3	Q3						
		12,991	13,652	13,813	13,828	13,940	13,788	13,986	13,987	13,565	13,626						
	Index	100.0	105.1	106.3	106.4	107.3	106.1	107.7	107.7	104.4	104.9						
Key:																	
MQ = Magic Quadrant																	
WV = Wave™																	
MS = Marketscape																	

